



FOR IMMEDIATE RELEASE

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Transamerica Retirement Solutions Expands Pension Sales and Distribution Team

*Ty Minnich brings consultative expertise for advisors of not-for-profit retirement plans;
Cathy Berg to focus on expanding Transamerica's defined benefit retirement plan services*

Transamerica Retirement Solutions announced today the expansion of its pension sales and distribution team, hiring two respected industry leaders: Ty Minnich and Cathy Berg.

Ty Minnich, Vice President of Not-for-Profit Institutional Markets

Ty Minnich joins Transamerica as vice president of not-for-profit institutional markets. Minnich will focus on growing Transamerica's relationships with consultants and financial advisors, including developing and nurturing new not-for-profit and higher education business opportunities. He will report to Brodie Wood, vice president and national practice leader, not-for-profit markets for Transamerica Retirement Solutions.

"Ty brings a wealth of experience in working with and understanding the culture and business imperatives of the not-for-profit market," said Stig Nybo, president of sales and distribution for Transamerica Retirement Solutions. "We expect that he will be a tremendous resource to our sales organization and growing client base."

Minnich joins Transamerica after serving as a national executive director for MetLife's defined contribution retirement business. He brings over 20 years of experience in retirement plans.

Minnich is a Retirement Plans Associate through the International Foundation of Employee Benefit Plans (IFEBC). He is also a member of many retirement plan associations, including the American Society of Pension Professionals & Actuaries (ASPPA), the American Society for Healthcare Human Resources Administration (ASHHRA), and the National Association of Government Defined Contribution Administrators (NAGDCA). An industry thought leader, Minnich is often called to speak at many retirement plan industry conferences including The Center for Due Diligence's 2013 Advisor Conference this month.

Minnich received his bachelor degree in mathematics from the University of Miami, Florida.

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Cathy Berg, Vice President of Defined Benefit Business Development

Cathy Berg joins Transamerica as vice president of defined benefit plan business development. Berg will continue to expand Transamerica's defined benefit offerings, and will work with plan sponsors and advisors seeking to improve and streamline their defined benefit retirement plans. She will report to Patrick Kendall, vice president and defined benefit practice leader for Transamerica Retirement Solutions.

"Cathy has an outstanding reputation with retirement plan consultants and advisors," said Nybo. "Coupled with her passion and deep knowledge of defined benefit plans, Cathy will play a central role in the expansion of our defined benefit administrative services offering, which is an area where Transamerica has already enjoyed considerable success."

Prior to joining Transamerica, Berg served as director of consultant relations for New York Life Retirement Plan Services. Berg has specialized in corporate retirement plans for over 17 years.

Berg earned a Master of Science degree in marketing communications and graduated summa cum laude from Roosevelt University. She is an Accredited Retirement Plan Consultant through the Society of Professional Asset-Managers and Record Keepers (SPARK).

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About Transamerica Retirement Solutions

Transamerica Retirement Solutions (Transamerica) is a leading provider of customized retirement plan solutions for small to large organizations.

Transamerica partners with financial advisors, third party administrators, and consultants to cover the entire spectrum of defined benefit and defined contribution plans, including: 401(k) and 403(b) (Traditional and Roth); 457; profit sharing; money purchase; cash balance; Taft-Hartley; multiple employer plans; nonqualified deferred compensation; and rollover and Roth IRAs.

Transamerica helps more than three million retirement plan participants save and invest wisely to secure their retirement dreams.* For more information about Transamerica Retirement Solutions Corporation, please visit trsretire.com.

* As of December 31, 2012.